

## STANDARD TERMS & CONDITIONS

### AWCape and subsidiary Applico

(hereinafter referred to as “the Supplier”)

#### 1. DEFINITIONS AND INTERPRETATION

The following terms and expressions shall bear the meanings assigned to them below:

“**Agreement**” means this document, together with any relevant Proposal, Agreement, Annexures or Addendums, as each may be amended from time to time;

“**Business Day**” means any day, except a Saturday, Sunday or an official South African public holiday;

“**Confidential Information**” means any information or data which by its nature or content is identifiable as sensitive, confidential and/or proprietary and concerns or relates to the trade secrets, processes, operations, style of work, or to the production, sales, purchases, identification of customers, inventories or amount or source of any income, profits, losses or expenditures of any person, firm, partnership, corporation, or other organization, or other information of commercial value, the disclosure of which is likely to cause substantial harm to the competitive position of the person, firm, partnership, corporation or other organization from which the information was obtained;

“**Losses**” means all direct losses, liabilities, damages and claims, and related costs and expenses (including legal fees on the scale as between attorney and client, tracing and collection charges, costs of investigation, interest and penalties;

“**Notice**” means a written document;

“**Parties**” means AWCape, Applico and the Customer and “**Party**” means either AWCape, Applico or the Customer.

“**Services**” means the Services that AWCape and Applico will provide to the Customer for purposes of the Agreement.

“**Supplier**” means AWCape and/or Applico;

Clause headings are used for convenience only and shall not be considered in the interpretation of this Agreement.

Any reference to “Days” shall be construed as being a reference to calendar days unless a “Business Day” is specified.

## **2. VALIDITY OF QUOTATIONS**

All quotes shall remain valid for a period of 30 (thirty) days from date of issue. The validity of any price quoted is subject to any increases in the price charged by suppliers of the Supplier.

## **3. ORDERS**

- 3.1. All orders, whether oral or in writing, shall be binding and subject to this Agreement.
- 3.2. No order may be cancelled without the written consent of the Supplier. Should the Customer cancel any order for whatever reason, the Customer will be liable for all costs incurred by the Supplier in developing or preparing the product and/or Services ordered.

## **4. PROOF OF DELIVERY & INVOICING**

Any delivery note, time sheet or invoice signed by the Customer and held by the Supplier shall be conclusive proof that the delivery was made, and/or the Services were provided to the Customer.

## **5. PAYMENT**

- 5.1. The Customer agrees to pay the amount on the invoice to the Supplier –
  - 5.1.1 by cash on order for software or any equipment;
  - 5.1.2 by debit or stop order for the Supplier Services;
  - 5.1.3 by EFT for pre-paid Services;
  - 5.1.4 or in a manner otherwise agreed to in writing by the Supplier.
- 5.2. For Customers who are not on pre-paid Services, payment is to be made within 30 (thirty) days from date of monthly statement, unless otherwise agreed to by the Supplier.
- 5.3. Interest shall be levied against any overdue amounts at the rate prescribed in terms of the Prescribed Rate of Interest Act 55 of 1975, from due date of debt.
- 5.4. The Customer has no right to withhold payment for any reason whatsoever.
- 5.5. The Customer is not entitled to set-off.
- 5.6. The Customer agrees that if an account is not settled in full against order or within the periods agreed to above, the Supplier will be entitled, within 7 (seven) days after Notice has been given, to –
  - 5.6.1 forthwith suspend all Services to the Customer without further Notice;
  - 5.6.2 cancel the Agreement; and
  - 5.6.3 institute action against the Customer for the recovery of losses the Supplier may have suffered resulting from such cancellation.

- 5.7. The Customer agrees that the amount due and payable to the Supplier for Services rendered shall be determined and proven by a time sheet issued by the Supplier and signed on its behalf by any authorized person, whose authority need not be proven. Such time sheet shall be binding and be *prima facie* proof of the indebtedness of the Customer. Such time sheet may be presented and signed digitally.

## **6. CONFIDENTIALITY**

- 6.1. The Parties acknowledge the importance of any Confidential Information and recognise that the Parties and/or third-party proprietors may suffer irreparable harm or loss in the event of such information being disclosed or used otherwise than in accordance with this Agreement.
- 6.2. The Parties therefore agree, except as permitted by this Agreement, not to disclose or publish any Confidential Information in any manner, for any reason or purpose whatsoever without the prior written consent of the other Party and provided that in the event of Confidential Information being proprietary to a third party, it shall also be incumbent on the Receiving Party to obtain the consent of such third party.
- 6.3. The Parties furthermore agree to restrict the dissemination of the Confidential Information to only those of the staff who are actively involved in activities for which use of Confidential Information is authorised and then only on a “need to know” basis. Both Parties shall initiate, maintain, and monitor internal security procedures to prevent unauthorised disclosure.
- 6.4. The Supplier may retain Confidential Information to the extent required, and for the duration of any Services performed in terms of this Agreement, subject to the right of the Customer to recover the Confidential Information at any time.
- 6.5. The provisions of this clause shall survive the expiration, cancellation, or termination of this Agreement.

## **7. WARRANTIES**

Each Party represents and warrants that the execution and performance of this Agreement have been duly authorised by the requisite corporate action on the part of such Party and that it has not violated any applicable laws, Regulations, or policies.

## **8. LIMITATION OF LIABILITY**

The Supplier shall under no circumstances be liable to the Customer for any consequential or indirect losses or damages of whatsoever nature and howsoever arising.

## **9. PROHIBITION AGAINST SOLICITING STAFF**

- 9.1. The Parties agree that they shall not during the term of this Agreement and for a period of 12 (twelve) months after termination or expiration of this Agreement in any capacity,

whether directly or indirectly, without the written consent of the other Party offer employment to or cause employment to be offered to or cause to be employed any person employed or contracted by the other Party and engaged by the last-mentioned Party in the provision or receipt of the Services.

9.2. The Parties further agree that the aforesaid provisions are fair and reasonable and go no further than is necessary to protect the interests of the Parties in respect of their staff.

9.3. The provisions of this clause shall survive the cancellation or termination of this Agreement.

## **10. SUPPORT**

10.1. The Supplier will supply services to support software licensed by Sage to the End-User, and such support services will be billable at the rate which is published annually by the Supplier.

10.2. The Supplier, as third party to the agreement between Sage and the End-User, has no responsibility towards the End-User in terms of the quality or technical functioning of the licensed software, and the Supplier will not be held responsible for any technical omissions or software bugs found in licensed software, nor will the Supplier be held responsible for any consequential loss or damage as a result of such omissions or bugs.

10.3. The role and responsibility of the Supplier will be to support the End-User in the application of licensed software and any technical issues found with licensed software will be escalated to Sage on behalf of customers and will be managed until resolved. Such support services will be provided as a billable service to the licensed End-User.

## **11. GOOD FAITH**

It is recorded that the successful and expeditious fulfilment of the obligations under this Agreement shall require that the Parties observe, at all material times, the principles of good faith towards each other and in their dealings with each other and their staff.

## **12. BREACH AND TERMINATION**

12.1 Should either Party ("the Defaulting Party") –

12.1.1 be in breach of any material term of this Agreement and fail to remedy such breach within 30 (thirty) Business Days after receipt of a Notice that it be remedied;

12.1.2 repeatedly or continuously breach any term of this Agreement;

12.1.3 commit an act allowing for the winding up of a company in terms of the Companies Act, 71 of 2008;

12.1.4 be placed under an order of provisional or final liquidation;

- 12.1.5 be affected by *force majeure* as contemplated in clause 13 which lasts more than 20 (twenty) Business Days;
- 12.1.6 infringe a copyright, trade secret or patent of the other Party or of any third party in order to meet all or some of its obligations under this Agreement;
- 12.2. Then and in any of such events, the other Party (“the Innocent Party”) shall, without prejudice to any claim, rights or remedies of any nature whatsoever which it might have in law against the Defaulting Party, including its right to claim such damages as it may have suffered resulting from the breach of contract, be entitled to forthwith terminate this Agreement on Notice with immediate effect.
- 12.3. The provisions of this clause shall not affect or prejudice any other rights / remedies which the Parties may have by law.

### **13. FORCE MAJEURE**

- 13.1. Should *force majeure* render the Supplier, whether wholly or in part, incapable of carrying out its obligations under this Agreement, the Supplier shall promptly give Notice to the Customer of the commencement and nature of the *force majeure* and thereafter of its cessation.
- 13.2. The obligations of the Supplier shall, to the extent that these are affected by *force majeure*, be reduced, or suspended during the continuance of the *force majeure*. However, the Parties specifically agree that the period of this Agreement shall be extended in accordance with the duration of the *force majeure*.
- 13.3. For purposes of clauses 13.1 and 13.2 above, *force majeure* shall include but not be limited to an act of God, fire, strike, flood, riot, war, pandemic of whatsoever nature, non-availability or rationing of electricity, inability to secure materials, labour or supplies, embargoes and restrictions by any governmental authority or other similar causes beyond the Parties’ control and for which it is not responsible.

### **14. NOTICES**

- 14.1. Any Notice to any Party shall be addressed to it at its *domicilium* and either sent by pre-paid registered post, email or delivered by hand. In the case of any Notice –
  - 14.1.1 Sent by pre-paid registered post, it shall be deemed to have been received, unless the contrary is proved, on the third business day after posting;
  - 14.1.2 sent by email, it shall be deemed to have been received on the 1<sup>st</sup> (first) Business Day following the date of sending thereof, in the absence of any administrator or mail server error messages;

14.1.3 delivered by hand, it shall be deemed to have been received, unless the contrary is proved, on the date of delivery, provided such date is a Business day or otherwise on the next following Business day.

14.2. Any Party shall be entitled, by Notice in writing to the other, to change its *domicilium* to any other address within the Republic of South Africa, provided that the change shall only become effective fourteen (14) days after delivery of the Notice in question.

## **15. ENTIRE AGREEMENT**

This Agreement comprises the entire agreement between the Parties pertaining to the subject matter hereof and shall supersede and replace any other documents, letters or representations, promises or the like not recorded herein.

## **16. AMENDMENT / VARIATIONS**

No amendment, variation or addition to or deletion from this Agreement, including this clause shall be of any force or effect, unless recorded in writing and signed by both Parties to this Agreement or their duly authorised representatives.

## **17. WAIVER**

No indulgence, which either Party may grant to the other, shall constitute a waiver of or prejudice the right of the Party granting the indulgence.

## **18. SEVERABILITY**

If any part of this Agreement is found to be invalid or unenforceable, it shall be severed from the remainder of this Agreement, which shall remain valid and enforceable.

## **19. CESSION AND DELEGATION**

Neither Party may cede its rights or delegate its obligations in terms of this Agreement, without the prior written consent of the other Party, which consent shall not be unreasonably withheld.

## **20. SURVIVAL**

Any provision of this Agreement, which contemplates performance or observance subsequent to a termination or expiration of this Agreement, shall survive any termination or expiration of this Agreement and continue in full force and effect.

## **21. DISPUTES**

21.1. The Parties shall attempt in good faith to promptly resolve any dispute or claim arising out of or relating to this Agreement through negotiations between their respective liaison personnel.

21.2. Should the Parties not resolve the dispute after such referral, the matter shall be referred to the Magistrate's Court, Cape Town.

21.3. This clause shall survive the expiration, cancellation, or termination of this Agreement.

## **22. APPLICABLE LAW**

This Agreement shall be governed by and construed in accordance with South African Law.